





MD NUR NOBI

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PROFESSIONAL SUMMARY

Dynamic Sales Representative at Onova Classic Consulting Inc., recognized for a successful history in building customer relationships and crafting effective sales strategies. Thrived in high-pressure environments, expanding customer networks and sales territories through exceptional communication and CRM expertise. Proven teamwork and decision-making skills have led to consistently high performance and adherence to quality standards.

WORK EXPERIENCE

Onova Classic
Consulting Inc
May 2024 – Present

Sales Representative

- Effectively articulated product features, benefits, and advantages to customers.
- Employed persuasive communication strategies to swiftly and efficiently close deals.
- Built and nurtured robust customer relationships and networks within the assigned sales territory.
- Demonstrated adaptability and flexibility in a dynamic, fast-paced work environment.

Olive Garden
Sept 2023 – July 2024

Line Cook

- Maintained a clean and organized workspace, ensuring all cooking surfaces, utensils, and equipment were well cared for.
- Effectively managed multiple tasks simultaneously without compromising on product quality or service speed.
- Excelled in high-pressure, fast-paced settings while remaining dedicated to achieving quality outcomes.
- Streamlined and restocked prep stations to reduce wait times and avoid shortages.

EDUCATION

University of Manitoba
Winnipeg, MB

Bachelor of Science (B.S.)

Computer Science

SKILLS

Customer relationship building
Sales strategy development
Product knowledge

Decision making
Performance tracking
CRM proficiency